

**PRESIDENT'S  
MESSAGE**

By Michael Cole

Previous discussions in this newsletter have included the new state building code, "Green" building, and the challenging economic times. These subjects can be linked together under the topic of Cape Associates' commitment to be the best-educated resource in our industry.

Although the seventh edition of the state building code is now over a year and a half old, it is surprising how many construction professionals are unaware of it and of its requirements. Cape Associates has already built several projects under this code and we are familiar with the prescribed techniques. And, as we have always done, we continue to apply these "best practices" to all of our work.

We are very proud of our two recently completed LEED (Leadership in Energy and Environmental Design) certified houses. Built under rigorous guidelines, these houses contain the very latest in energy-saving products and equipment, renewable resource products, and alternative energy systems such as solar hot water collectors and photo-voltaic solar panels. And our crews have enthusiastically responded to the challenge to minimize construction waste going into our local landfills.

Continued on Page 2...

**EMPLOYEE  
PROFILE: WILL  
RYAN**

Will Ryan was hired by Cape Associates in April of 2004 and just celebrated his five year anniversary with us. Will resides in Eastham with his wife, Sally, and enjoys cooking and playing in the Cape Cod Dart League.

Some of Will's proudest moments were watching his oldest daughter, LCPL USMC Becca, graduate from Parris Island and his youngest daughter, Kälí, receive first place in figure skating. A Florida vacation and Hawaiian luau were fun family moments as well.

Working on the Butler Residence with Ralf Creech and Peter Radke made an enjoyable project even better as Will says the owners were a joy to get to know and to work for. Building the Captain Penniman playhouse for charity last year with Kevin Johnston was also a great project and to see it featured in JLC Magazine was a rewarding moment.

Michael Cole, President, says that Will has a great work ethic and is always willing to tackle any job anywhere. Fellow workers and customers comment on his pleasant demeanor.

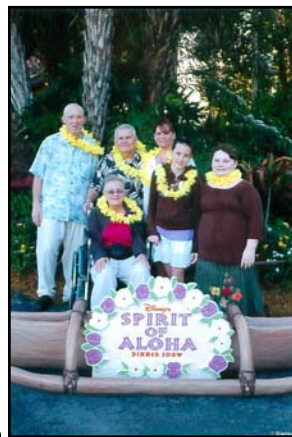
PICTURED TO THE RIGHT:  
Will, Sally, Kälí, friend Emma,  
and grandparents

**INSIDE THIS ISSUE:**

Featured Project: Silva Residence	2
.....	
Employee Birthdays And Anniversaries	3
.....	
Did You Know?	3
.....	
Painting Corner	3
.....	
Project Photos	4



Cape Associates is proud to announce that we are now a drop-off location for clothing and diapers for A Baby Center. We are pleased to collect any of these items you care to donate and bring them to their location in Hyannis. We ask that you please call ABC for guidelines on other items.



See page 4 for our playhouse winners!!

P.O. Box 1858  
345 Massasoit Road  
North Eastham, MA  
02651  
508.255.1770  
fax: 508.240.1473

[www.capeassociates.com](http://www.capeassociates.com)

P.O. Box 634  
3223 Main Street  
Barnstable, MA  
02630  
508.362.9770  
fax: 508.362.4600

**FEATURED PROJECT:  
SILVA RESIDENCE**

By Rich Bryant

Designed by Brown, Lindquist, Fenuccio & Raber Architects and completed this past spring, this two-story, 5,200 square foot home was built by Foreman Mike Meads and crew. The main house connects to a three-car garage via a spacious mudroom/entry and above the garage is an art studio. Second floor balconies and plenty of windows take full advantage of the panoramic view of Provincetown Harbor. Some exterior highlights include cantilevered balconies with glass guard rails, eyebrow dormers, copper roof work, an eight-foot tall solid oak main entry door with sidelights and arched transom all under a copper arched portico. The exterior is clad in bleached cedar shingles, PVC trim, and asphalt roof shingles.

Inside, extra tall ceilings, crown moldings and paneled, arched openings make this home unique. Custom fireplace surrounds and built-ins were done by our crew, while kitchen and bath cabinetry was installed by Cape & Island Kitchens. A spacious pantry near the kitchen keeps all those bulky items organized and readily available and proximity of the kitchen to the porch, patios and inside gathering spots make entertaining easy. Reclaimed white oak flooring runs throughout with ceramic tile in the baths. An antique oak bar was resurrected and serves as the center piece of the 2<sup>nd</sup> floor entertainment area. The home is insulated with high R-value 'open-cell' spray foam. Some walls having large areas of glass (and little room for insulation in between) received a rigid insulation board layer beneath the drywall to prevent thermal bridging.

The crew consisted of Mike Meads, Tony Zehnder, John Leslie, Mike Spagnoli and Camden Young. Mike notes that from the beginning, organization and efficiency of crew and jobsite were important factors in the success of the project. Of particular note was the assembly-line framing production and constant awareness to consolidation and recycling of materials that were brought to the project. As a result, there was no construction waste hauled offsite until the last scrap could no longer be used, saving thousands of dollars in disposal fees. Additionally he adds, "...everyone, including the subs and vendors seemed to be well vested in the project..."

As spring came, and with the hardscape already complete, all that was left was to roll out the sod and plant some shrubs. This was a great project for many reasons, but mostly because of the fun that everyone had in doing it. Kudos to all that participated!



President's Message continued from Page 1...

The Services Department has been educating our customers about the various rebates and tax credit programs available for window replacements and energy saving upgrades to their houses. Reflecting our faith in the future of alternative energy and in our own future, we are installing a photovoltaic array on the roof of our North Eastham office that will supply over 25% of our electrical needs.

Whether building, expanding, maintaining, or watching your home, the biggest benefit available to our customers is our resource of experience developed over the years from our employees.

[www.capeassociates.com](http://www.capeassociates.com)

Publisher: Cape Associates, Inc.  
Editor: Lindsay J. Richards



**EMPLOYEE BIRTHDAYS**



**October -**  
**16 Tom Johnson**  
**19 Charles Jonas**  
**Brad Haven**  
**31 John Leslie**

**November-**  
**4 Pasquale Iachetta**  
**9 Joel Erickson**  
**11 Steve Caliri**  
**18 Gino Furlano**  
**28 James Young**

**EMPLOYMENT ANNIVERSARIES**



**September-** **Aaron Hayes: 1 year**  
**Nico Kraft: 1 year**  
**Nick Brady: 1 year**  
**Cinnamon Swable: 1 year**  
**Ian Green: 1 year**  
**Romney Ridgeway: 3 years**  
**Brian Barker: 3 years**  
**Aaron Mooney: 3 years**  
**Michael Brunetti: 3 years**  
**Gino Furlano: 5 years**  
**Robert Clark: 9 years**  
**Bob Creonte: 11 years**  
**J. P. Marjolle: 12 years**  
**Jeff Cronk: 12 years**

**October-** **Gordon Hayward: 1 year**  
**Tom Affsa: 3 years**  
**Richard Kirchner: 3 years**  
**James Young: 5 years**  
**Peter Geiges: 12 years**  
**Ralf Creech: 15 years**  
**Will Swift: 22 years**

**November-** **Brad Haven: 1 year**  
**Chris Dio: 2 years**  
**Tom Yongen: 5 years**  
**Ken Lemerise: 6 years**  
**Tom Sturtevant: 9 years**  
**David Hedin: 17 years**  
**Peter Corbett: 31 years!**  
**Michael Cole: 37 years!**

**DID YOU KNOW?**

- \* That we can do our own tile work now? Romney Ridgeway has done extensive tile work which can be viewed on our website. Check it out!
- \* That our Home Property Watch service can be on a short-term basis as well, like when you go on vacation? Call Brad Haven in the Barnstable office or Peter Geiges in the Eastham office for a quote. With 70 full-time employees standing behind our Home Property Watch service, it is the best supported on Cape Cod!
- \* That you can have this newsletter emailed to you to save paper? Email lcole@capeassociates.com with your email address and you can go paperless!
- \* That every week, at least one employee or subcontractor that works for Cape Associates receives a "Way To Go" card from the company thanking that person for a job well done? It is just our way of appreciating the part everyone plays in making Cape Associates the successful company it is today.

**PAINTING CORNER**

By Steven Zayatz, Painting Department Manager

The paint department is ready to schedule interior painting for November through March. Do you have well-used painted or dark wood stained kitchen or bathroom cabinets? How about old wrought iron colonial style hinges and handles that do not look good anymore, are slightly rusted and do not match anything in the house? We can remove the doors and drawers and apply a new painted finish at our paint shop, paint the cabinet faces in the kitchen, clean the interiors and do all this work in less than a week. Need the entire interior of your home painted? We can take photos of each and every wall before we start, safely pack away the contents of that room and reassemble it after the painting has been completed. We have a responsible foreman on the job each day to insure this procedure. Please call me at the North Eastham office for details and if you have any questions.



NEW HOUSE  
DESIGNED BY: PETER CONEEN  
FOREMAN: MIKE DENTON



NEW ROOFING AND SIDING FOR  
CAPE ABILITIES NEW FARM FACILITY  
IN MARSTONS MILLS

**Cape Associates, Inc.**  
**P.O. Box 1858**  
**North Eastham, MA 02651**

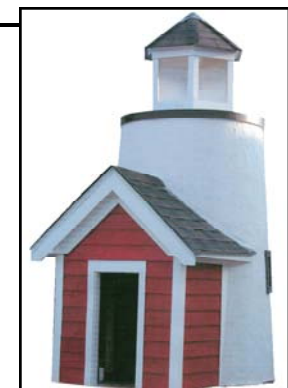
«First Name» «Last Name»  
«Organization Name»  
«Address»  
«City», «State» «Zipcode»

The winner of the 2009 Windmill Weekend Playhouse - a replica of Seamen's Bank at Brackett Farm - is Susan Shealey. Congratulations! Over \$12,000.00 was donated to the Cape Cod Hospital Auxiliary, Orleans Branch, to benefit the Cardiac Care Center. This group raised over three times the average amount! A job very well done!



EASTHAM PLAYHOUSE

The Barnstable office playhouse raffle to benefit A Baby Center was held in August and the winner was Peggy Cadman. Congratulations! \$2,300 was raised and give to A Baby Center in Hyannis.



BARNSTABLE PLAYHOUSE

