



## In This Issue

- 1 Not Just Playing Around
- 2 Employee Spotlight
- 2 Home Property Watch At Its Best
- 3 Employee Birthdays
- 4 Featured Project: Dune Shacks and Soup Delivery Program

## Not Just Playing Around

BY:LINDSAY COLE

**I**n 2001, Michael Cole, president of Cape Associates at that time, came up with the idea to build a small children's playhouse and "give" it to a local non-profit group to raise money.

The group was to sell raffle tickets and draw a winner at Eastham Windmill Weekend – a weekend-long event in Eastham held every September. The non-profit group was then able to keep 100% of the raffle ticket proceeds they raised from ticket sales. The idea was: Cape Associates would donate the labor and materials to build the playhouse. Then, it would be up to the non-profit group to sell as many tickets as they could to raise money....money that all went to them! The Cape Cod Children's Place was selected as the first non-profit group to benefit from this and a small playhouse was constructed. After the winner was chosen at Windmill Weekend that year, we transported the playhouse to the winner's home.

Because the idea was so well-received and the Cape Cod Children's Place was able to raise a significant amount of money, we decided to build a playhouse to benefit a non-profit group every year thereafter. Michael then came up with the idea to make the playhouse a replica of a local landmark. Some subsequent playhouses were replicas of the Eastham Windmill, Nauset Light Lighthouse, the Eastham schoolhouse, the Coast Guard Station, the Eastham Library, and many more. Some of

the local non-profit groups have included the Eastham Committee on Early Childhood, Interfaith Council for the Homeless, Friends of Eastham Library, Lower Cape Outreach, CapeAbilities, and the Eastham Elementary School Parents Group, as well as the Women's Auxiliary for Cape Cod Hospital.

In 2007, we decided to build a second playhouse each year and choose a non-profit group located more in the vicinity of our second office which was located in Barnstable at that time. Those playhouses varied from a "crooked" playhouse, to a lighthouse, to a replica of the YMCA Camp Lyndon Boathouse; even a "Green esCape" playhouse done in partnership with other local businesses. Non-profit groups that have benefitted include the United Way, Children's Cove, Katelyn's Closet, Housing Assistance Corporation of Cape Cod and YMCA Cape Cod.

This year, our Windmill Weekend Playhouse is a replica of the Eastham Train Station and ticket sales will benefit the Eastham Historical Society. Our second playhouse, a replica of the Elisha Bangs Captains House, will benefit the Latham Centers. Our third playhouse, a small artist studio, will benefit the Fine Arts and Works Center. If you are part of a local non-profit group that would like to take advantage of this opportunity, please email me at [lcole@capeassociates.com](mailto:lcole@capeassociates.com). We keep a list of all interested groups! Please visit our website to see the photo gallery of our past playhouse creations.



# BUILDING EXCELLENCE, PAINTING EXCELLENCE



SUSAN &  
MARK KINNANE

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## Employee Profile: Mark P. Kinnane / Executive Vice President

BY: MARGARET CLANCY

**M**ARK KINNANE, Executive Vice President, joined Cape Associates in 1982. After applying every week for six months, Lester, “Les” Langhans, founder of Cape Associates hired him. He laughs fondly at the memory and his determination to be part of the already well respected company.

Beginning as a carpenter in the field, he put to use his engineering experience he received from Lowell Tech, as well as prior experience in the field with a company in Framingham, his hometown. After fifteen years, and moving through the ranks in his field, Mark began transitioning out of the field and into the office, climbing the ladder and earning the position of Vice President to his current position. After 31 years with Cape Associates, Mark says the most important things to remember and maintain are patience and respect for the employees.

Over the years, Mark became very close with Mike Cole, the wonderful owner and leader of the company for many years. As their friendship grew, so did those of their kids. The two would spend Sunday afternoons with their families at Coast Guard Beach and even took a trip to Bermuda together, all very fond memories of Mark’s. In 2012, Mike decided to name an award after Mark; The Building Excellence Award.

The award was in recognition of Mark’s passion for quality and excellence. Today, it identifies and recognizes others that have grown and advanced in their position.

After working in construction for over thirty years, Mark says his favorite kind of project is residential new construction. With his strong background in building and engineering, Mark has been able to rise to such project challenges as the renovation of the Church of the Holy Spirit in Orleans and a stunning oceanfront home in Truro. Over the years, Mark has completed many memorable projects, including those where he worked alongside Mike Cole.

Mark and his wife Susan currently live in Eastham, but do their best to enjoy their sailboat during the warmer months as much as possible. He says that if he wasn’t in construction, that’s where he would be: on the water.

Looking towards the company’s future, he would like to see controlled growth while maintaining the quality of work the company is known for. Equally as important to Mark, is the active involvement with all of the employees, helping them to not only build for others on the Cape, but continue to grow and build their lives here as well.

## Home Property Watch At Its Best

BY: CINNAMON SWABLE

**T**he Cape Associates Property Management Division takes care of many homes for many different types of homeowners in many different situations. The reasons for joining our property management services are varied and differ from homeowner to homeowner. Through our experience, we have narrowed the reasons down to two basic ones – to reduce the chance of costly off-season disasters and to make sure their Cape Cod home is a source of pleasure and relaxation.

At the core of the Property Management Division is our Home Property Watch inspection service. The inspection takes place on a weekly or bi-weekly basis. Every home is assigned a primary point of contact – the same inspector

visits the home at the scheduled frequency. This regular interaction with the inspector and home is the first line of defense in avoiding disasters that might otherwise go unnoticed until the homeowner arrives in spring. Our Home Property Watch inspectors take care of potential problems in a proactive and timely manner – identifying situations that may cause a disaster.

Over the years the Property Management Division has grown, in many cases due to referrals we received from our great clients presently using the service. We receive many phone calls in June from people who have just spent the last month getting their homes up and running, and not enjoying them. Not only do they want the peace of

*Continued on Page 3*

# SERVICES EXCELLENCE, PROPERTY MANAGEMENT EXCELLENCE

mind with off season Home Property Watch, but they want their home ready when they arrive. We are able to do that and much more! It is different for every homeowner. This may mean getting windows washed, outdoor furniture out, mechanical systems checked, landscaping coordinated or outdoor showers turned on. We take pride in making sure our clients arrive and enjoy their home because we know how special the Cape is!

Feel free to call me to learn more about becoming a valued customer of the Property Management Division.

Sincerely,

**Cinnamon Swable**

*Property Management Division Manager*

*cinnamon@capeassociates.com*

*Direct Line: 774-316-4703*

## Featured Project: Dune Shacks and Soup Delivery Program

BY: NICOLE CATALANO

**I**t was 2010, and our friend and former employee, Bob Clark won a week at the Fowler Shack, one of the Provincetown Dune Shacks protected by The Peaked Hill Bars National Register district. Bob realized that due to weather conditions in the dunes over the years and the challenge of not receiving consistent repairs to the shack, the rear deck had become severely rotted and dangerous, almost ready to collapse. He spoke with the driver for the Provincetown Compact (who was the shack overseer for the National Seashore) about pulling together volunteers to make some repairs. Once back from his week stay at the Fowler Shack, Bob spoke to Mike Cole, owner of Cape Associates at the time, in hopes that he could borrow some equipment (generator, compressor and tools). Additionally, he wondered if Cape Associates would possibly make a donation towards the purchase of materials. Mike offered not only the use of his equipment, but donated all of the material and two carpenters for two days.



In 2012, C-Scape Dune Shack was showing its wear and tear and once again. Cape Associates carpenters John Leslie, John Mitsis, John Lawhead, Aubrey Field and Jack



Still helped repair leaks, windows and the roof, all under direction of Derik Burgess, Cape Associates' Provincetown Services Manager. That November, both the rear and small front decks were replaced. Since the work had to be done during the off-season and colder winter months, the men working had to endure some cold windy days. Rita Clark (the MRSD, Chatham High School Special Education Vocational Program Coordinator, and wife of Bob Clark) took over the program that had been in place for several years, which we call "Soup Day". Previously, when the temperature dipped below the freezing mark, hot soups were delivered to crews working out in the elements. She now gathers some of her students together each week to deliver soup to the employees on certain job sites including the Dune Shack projects. Rita remarks that the smiles on the students' faces as they travel to these sites in order to make the anticipated delivery, is still a joy to see. Not only has this project become special to the students, the Cape Associates employees always remark about how much it means to them to see the faces of the students light up when they get out of the truck to deliver their soups. Truly a win, win endeavor!

### EMPLOYEE BIRTHDAYS

#### MARCH\*

1st - T. Ryan Benoit  
4th - Aaron Mooney  
6th - Scott Brierly  
7th - Kenneth Martin  
11th - Romney Ridgeway  
12th - Charles Van Buren  
22nd - Peter Corbett  
27th - Randy Souza  
29th - Jason Smith

#### JUNE

4th - Scott Lima  
5th - Raymond Kolbus  
8th - Russ Hughes  
22nd - Wayne Lafrance  
24th - David Ellinwood  
28th - Peter Geiges

#### JULY

2nd - Jeffrey Siddell  
7th - Michael Brunetti  
11th - David Morea  
13th - Dan Thornton  
16th - Jeff Cronk  
17th - Nicholas Brady  
23rd - Paul Prisco  
25th - Lindsay Cole  
Peter Radke  
Tyler Turner  
27th - Joseph Cloherty  
Michael Meads  
30th - Casey Cole

#### AUGUST

1st - Cinnamon Swable  
4th - Michael Denton  
5th - Steve Scott  
7th - John Smith  
8th - Anthony Colletti  
9th - Robert Carbone  
13th - Ben Frechette  
18th - Gregg Kamens  
28th - Andrew Murphy

#### SEPTEMBER

5th - Debbie Lyman  
11th - Javier Garcia Raya  
14th - Margaret Clancy  
15th - Alex Haven  
27th - Trevor Meyer  
29th - Todd Ricci

#### OCTOBER

4th - Camden Leach  
6th - Shaun Law  
16th - Thomas Johnson  
17th - Moe Dee, Jr.  
19th - Brad Haven  
Charles Jonas  
William Moore  
30th - April Ducott  
31st - John Leslie

#### NOVEMBER

4th - Pat Iachetta  
9th - Joel Erickson  
11th - Steve Caliri  
16th - Jen Bryant  
18th - Gino Furlano  
23rd - Laytin Reis  
24th - Brian Keith  
Steven Medeiros  
29th - Chris Santos



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PROPERTY MANAGEMENT || SERVICES || PAINTING

Go Green! If you would like our Newsletter e-mailed to you please contact [ncatalano@capeassociates.com](mailto:ncatalano@capeassociates.com)



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## EMPLOYEE ANNIVERSARIES

### \*MARCH:

**31 YEARS**  
 Mark P. Kinnane  
**20 YEARS**  
 Steve Zayatz  
**8 YEARS**  
 Michael Meads  
**7 YEARS**  
 Chris Kamens  
**5 YEARS**  
 Charlie Quast  
**4 YEARS**  
 Pat Iachetta  
**3 YEARS**  
 Jason Waterfield  
**2 YEARS**  
 Trevor Meyer  
**1 YEAR**  
 Michael Allen  
 Paul Cundari  
 Maurice Dee, Jr.  
 Aubrey Field  
 Shaun Law  
 Steven Medeiros  
 Glenn Olson

### JUNE:

**9 YEARS**  
 Andrew Murphy  
**2 YEARS**  
 Paul Dunn

### JULY:

**7 YEARS**  
 Michael Denton  
**5 YEARS**  
 Thomas Johnson  
**2 YEARS**  
 Sean Gold  
 Chris Santos

### AUGUST:

**13 YEARS**  
 Kenneth Martin  
**6 YEARS**  
 Joe Clark  
**2 YEARS**  
 April P. Ducott  
 Paul Prisco  
 Ben Mecham  
**1 YEAR**  
 Anthony Colletti

### SEPTEMBER:

**16 YEARS**  
 J.P. Marjollet  
 Jeff Cronk  
**15 YEARS**  
 Bob Creonte  
**9 YEARS**  
 Gino Furlano  
**7 YEARS**  
 Aaron Mooney  
 Romney Ridgeway  
 Brian Barker  
 Mike Brunetti  
**5 YEARS**  
 Aaron Hayes  
 Nicholas Brady  
 Cinnamon Swable  
 Nico Kraft  
**2 YEARS**  
 Wayne Lafrance  
 Charles Van Buren  
**1 YEAR**  
 Mark Clancy

### OCTOBER:

**19 YEARS**  
 Ralf Creech  
**16 YEARS**  
 Peter Geiges  
**4 YEARS**  
 Dave Plum  
**3 YEARS**  
 T. Ryan Benoit  
**2 YEARS**  
 Jen Bryant  
 Jon Soghomonian  
 Floyd Pickard  
 Derek Burritt  
**1 YEAR**  
 Dan Thornton  
 David Morea

### NOVEMBER:

**35 YEARS**  
 Peter Corbett  
**21 YEARS**  
 Dave Hedin  
**10 YEARS**  
 Ken Lemerise  
**9 YEARS**  
 Thomas Yongen  
**6 YEARS**  
 Chris Dio  
**5 YEARS**  
 Brad Haven  
**3 YEARS**  
 Jeffrey Siddell  
 Robert Carbone  
**2 YEARS**  
 Jack Still  
**1 YEAR**  
 Nicole Catalano

### Editor's Note:

We have included employee birthdays and anniversaries for the month of March in this issue as they were not recognized in our last newsletter.